# United States SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

**Current Report** 

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (date of earliest event reported):

November 12, 2019

# CANNAE HOLDINGS, INC.

(Exact name of Registrant as Specified in its Charter) 1-38300 (Commission File Number)

Delaware 82-1273460

(State or Other Jurisdiction of Incorporation or Organization)

(IRS Employer Identification Number)

1701 Village Center Circle Las Vegas, Nevada 89134 (Addresses of Principal Executive Offices) (702) 323-7330

(Registrant's Telephone Number, Including Area Code) (Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

	Written communications pursuant to Rule 4	25 under the Securities Act (1	7 CFR 230.425)							
	Soliciting material pursuant to Rule 14a-12	under the Exchange Act (17 C	FR 240.14a-12)							
	Pre-commencement communications pursua	ant to Rule 14d-2(b) under the	Exchange Act (17 CFR 240.14d-2(b))							
	□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))									
	Securi	ties registered pursuant to S	ection 12(b) of the Act:							
	Title of Each Class	Trading Symbol	Name of Each Exchange on Which Registered							
Ca	annae Common Stock, \$0.0001 par value	CNNE	New York Stock Exchange							
r Rule 1 Emerging	2b-2 of the Securities Exchange Act of 1934 ( g growth company $\square$	§240.12b-2 of this chapter). k if the registrant has elected n	ned in Rule 405 of the Securities Act of 1933 (§230.405 of this chapt of to use the extended transition period for complying with any new orange Act. □	ĺ						
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## Item 2.02. Results of Operations and Financial Condition

On November 12, 2019, Cannae Holdings, Inc. (the "Company") issued an earnings release announcing its financial results for the Third Quarter of 2019. The information in this Current Report is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended.

A copy of the Cannae Holdings earnings release is attached as Exhibit 99.1.

## Item 9.01. Financial Statements and Exhibits

#### (d) Exhibits

Exhibit	Description
99.1	Press release announcing Cannae Holdings Third Quarter 2019 Earnings
101	Cover Page Interactive Data File - the cover page XBRL tags are embedded within the Inline XBRL document.

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Cannae Holdings, Inc.

Date: November 12, 2019 By: /s/ Richard L. Cox

Name: Richard L. Cox

Title: Chief Financial Officer



# **PRESS RELEASE**

#### Cannae Reports Third Quarter 2019 Results with \$1.21 Billion Book Value of Portfolio Company Investments, or \$16.81 Per Share

Las Vegas, NV -- (November 12, 2019) -- Cannae Holdings, Inc. (NYSE:CNNE) ("Cannae" or the "Company") today reported operating results for the three and nine-month periods ended September 30, 2019.

#### **Highlights**

- Beginning in the third quarter of 2019 Cannae will report Dun & Bradstreet's ("D&B") financial results on a current quarter basis as compared to the lag basis previously utilized
- On September 4, 2019 Cannae received net proceeds of \$112.0 million and recorded a gain of \$82.2 million upon the closing of its sale of 2,000,000 shares of common stock of Ceridian HCM Holding Inc. ("Ceridian") as part of an underwritten secondary public offering
- Year-to-date, Cannae has sold 4,000,000 shares of Ceridian common stock for aggregate proceeds of \$212.5 million resulting in book gains of \$153.3 million
- On September 19, 2019, Cannae announced a three-year, 5 million share repurchase program
- As of September 30, 2019, total book value of portfolio company investments was \$1.212 billion, or \$16.81 per share, compared to total book value of \$1.125 billion, or \$15.58 per share, at December 31, 2018
- As of September 30, 2019, holding company cash totaled \$104.3 million
- Cannae entered into a management services agreement with Trasimene Capital and has transitioned to an externally managed structure beginning November 1, 2019
- Under the management services agreement, Cannae will pay a quarterly management fee to Trasimene equal to 0.375% of Cannae's Cost of Investment which totaled \$971.5 million as of November 1, 2019

#### Ceridian

- Ceridian's third quarter 2019 total revenue was \$202.3 million, up 13.6% year-over-year, and, on a constant currency basis, total revenue was \$203.4 million, up 14.0% year-over-year
- Third quarter 2019 Dayforce revenue was \$143.7 million, up 30.2% year-over-year, and, on a constant currency basis, Dayforce revenue was \$144.1 million, up 30.5% year-over-year
- Third quarter 2019 Cloud revenue was \$165.5 million, up 25.7% year-over-year, and, on a constant currency basis, Cloud revenue was \$166.4 million, up 26.2% year-over-year
- Third quarter 2019 operating profit was \$6.5 million, compared to third quarter 2018 operating profit of \$16.2 million, a decrease of 60.0% year-over-year
- Third quarter 2019 Adjusted EBITDA was \$46.4 million, up 27.5% compared to the prior year quarter

# **Dun and Bradstreet**

- For the quarter ended September 30, 2019, D&B generated total GAAP revenue of \$408.2 million, a decrease of 1.5% compared to total GAAP revenue of \$414.5 million in the third quarter of 2018. 2019 GAAP revenue includes a reduction of revenue recognized due to deferred revenue purchase accounting adjustments associated with D&B's privatization in February 2019
- D&B's 2019 third quarter Adjusted Revenue, a non-GAAP measure, was \$450.4 million, an increase of 8.5% compared Adjusted Revenue of \$415.1 million for the 2018 third quarter
- For the quarter ended September 30, 2019, D&B generated total GAAP net loss of \$54.9 million a decrease of 195.6% compared to net earnings of \$57.4 million in the 2018 third quarter
- D&B's 2019 third quarter Adjusted EBITDA, a non-GAAP measure, was \$194.0 million an increase of 52.8% compared to Adjusted EBITDA of \$127.0 million for the third quarter of 2018
- Adjusted EBITDA margin in third quarter was 43.4% compared to 30.6% in the prior year third quarter
- D&B management has successfully achieved approximately \$192.0 million of annualized cost savings year to date through September 30, 2019, as part of D&B's \$200.0 million cost reduction plan

## Restaurant Group

• The restaurant group generated \$247.7 million in total revenue and a net loss of \$13.2 million for the third quarter of 2019, versus \$269.3 million in total revenue and a net loss of \$21.7 million in the third quarter of 2018

1

- EBITDA was \$(2.7) million for the third quarter of 2019, versus EBITDA of \$(5.8) million in the third quarter of 2018
- In the quarter ended September 30, 2019, the management team closed 11 under-performing company-owned stores. ABRH has now closed 55 under-performing stores
- Received aggregate proceeds of \$27.9 million year-to-date from the sale of company-owned stores and corporate office facilities
- Successfully achieved \$3.7 million of G&A expense savings year-to-date through September 30, 2019

#### **T-System**

- T-System generated \$13.4 million in total revenue and net earnings of \$3.8 million for the third quarter of 2019, versus \$14.1 million in total revenue and net loss of \$1.8 million in the third quarter of 2018
- EBITDA was \$9.2 million for the third quarter of 2019, versus EBITDA of \$3.0 million for the third quarter of 2018

"Ceridian delivered another strong quarter from its Cloud services business as evidenced by the 30.2% increase in Dayforce revenue compared to the prior year quarter," commented Chairman William P. Foley, II. "We continue to be pleased with our investment in Ceridian and believe there is significant opportunities for growth ahead. During the quarter, we prudently rebalanced our portfolio through the sale of an additional 2 million shares of CDAY stock, with proceeds used to pay down a portion of the leverage used to finance our purchase of D&B. Cannae currently owns approximately 28.7 million shares of Ceridian, representing an approximate 20% ownership stake, now worth \$1.6 billion based on Ceridian's closing price of \$55.14 on November 8, 2019."

Mr. Foley continued, "D&B's management team continues to make significant progress transforming D&B's operations and culture, having nearly achieved their full year, \$200 million expense reduction target in the 2019 third quarter. Importantly, the sales force re-organization is driving an acceleration to growth as adjusted revenues increased 8.5% compared to the prior year quarter driven in part by improved sales productivity and cross selling. Looking forward, we continue to see opportunities to utilize D&B's extensive and proprietary data to create new products and revenue streams to further accelerate organic sales growth."

Turning to our restaurant group, the ABRH management team delivered an improvement to the group's financial performance during the third quarter as the initiatives designed to reduce expenses and improve our store's operations are taking hold. While we have more to accomplish, the group's results this quarter are an important step in positioning the brands for monetization."

Mr. Foley concluded, "T-System has progressed on their strategic initiatives designed to improve their operations and accelerate sales growth. Expanding T-System's capabilities through M&A is a priority of our management team and we are pleased with the potential acquisition candidates in our pipeline."

#### **Conference Call**

As previously announced, Cannae will host a conference call on November 12, 2019, to discuss its third quarter 2019 results at 11:00 a.m. (Eastern Time). The conference call can be accessed by dialing 1-877-407-0789 (domestic) or 1-201-689-8562 (international) and asking for the Cannae Holdings Third Quarter 2019 Earnings Call. A telephonic replay will be available approximately three hours after the call and can be accessed by dialing 1-844-512-2921, or for international callers 1-412-317-6671 and providing the access code 13695101. The telephonic replay will be available until 11:59 pm (Eastern Time) on November 19, 2019.

Interested investors and other parties may also listen to a simultaneous webcast of the conference call by logging onto the investor relations section of the Company's website at http://investor.cannaeholdings.com/. The online replay will remain available for a limited time beginning immediately following the call

## About Cannae Holdings, Inc.

Cannae (NYSE:CNNE) is a diversified holding company with over \$1 billion in book value in assets and boasts a strong track record of investing in a diverse range of assets. Cannae holds majority and minority equity investment stakes in a number of entities, including Ceridian HCM Holding Inc., The Dun & Bradstreet Corporation, American Blue Ribbon Holdings, LLC, 99 Restaurants Holdings, LLC and T-System Holding, LLC. Principals at Cannae have successfully acquired over 100 companies

with aggregate consideration in excess of \$30 billion for Fidelity National Financial. Inc., Cannae and related companies over the last 20 years. More information about Cannae can be found at <a href="https://www.cannaeholdings.com">www.cannaeholdings.com</a>.

#### **Use of Non-GAAP Financial Information**

Generally Accepted Accounting Principles (GAAP) is the term used to refer to the standard framework of guidelines for financial accounting. GAAP includes the standards, conventions, and rules accountants follow in recording and summarizing transactions and in the preparation of financial statements. In addition to reporting financial results in accordance with GAAP, the Company has provided non-GAAP financial measures, which it believes are useful to help investors better understand its financial performance, competitive position and prospects for the future. These non-GAAP measures include earnings before interest, taxes and depreciation and amortization (EBITDA), and earnings before interest, taxes and depreciation and amortization as a percent of revenue (EBITDA margin). The presentation of this financial information is not intended to be considered in isolation of or as a substitute for, or superior to, the financial information prepared and presented in accordance with GAAP. By disclosing these non-GAAP financial measures, Cannae believes it offers investors a greater understanding of, and an enhanced level of transparency into, the means by which Cannae's management operates the company.

D&B's non-GAAP adjusted revenue is defined as GAAP revenue adjusted to reflect the elimination of the effect on revenue due to a purchase accounting fair value adjustment to deferred revenue and to include an additional month of revenue in the first quarter of 2019 related to the lag reporting for D&B's international operations, both associated with its Privatization. GAAP revenue is also adjusted to remove the impact of period-specific fluctuations in foreign currency. We believe all adjustments to GAAP revenue are useful to management and investors as they facilitate an accurate basis for which to compare revenue period over period.

D&B's adjusted EBITDA is defined as net income or loss before interest, taxes, depreciation, and amortization, as adjusted to exclude net income or loss from restructuring charges, include earnings that were not recorded by D&B during the periods presented due to the deferred revenue purchase accounting adjustment recorded in accordance with GAAP, to include earnings of D&B's international operations which were previously reported on a one-month lag, to exclude non-cash equity-based compensation expense, professional and administrative expenses associated with mergers and acquisitions, and other non-core gains and losses that are not recurring or in the normal course of business.

D&B's adjusted EBITDA margin is defined as its Adjusted EBITDA as a percentage of Adjusted revenue before adjusting for the impact of foreign currency fluctuations.

Ceridian presents revenue in constant currency to assess how its underlying business performed excluding the effect of foreign currency rate fluctuations. Ceridian calculates revenue on a constant currency basis by applying a fixed planning rate of \$1.30 Canadian dollar to \$1.00 U.S. dollar foreign exchange rate to revenue originally booked in Canadian dollars for all applicable periods.

Ceridian's adjusted EBITDA is defined as net income or loss before interest, taxes, depreciation, and amortization, as adjusted to exclude net income or loss from discontinued operations, sponsor management fees paid in prior year periods to its equity sponsors, non-cash charges for asset impairments, gains or losses on assets and liabilities held in a foreign currency other than the functional currency of a company subsidiary, non-cash share-based compensation expense, severance charges, restructuring consulting fees incurred in connection with mergers and acquisitions or capital transactions, and charges to reserve for unrecoverable duplicate payments associated with a service issue.

Any non-GAAP measures should be considered in context with the GAAP financial presentation and should not be considered in isolation or as a substitute for GAAP net earnings. Further, Cannae's non-GAAP measures may be calculated differently from similarly titled measures of other companies. Reconciliations of these non-GAAP measures to related GAAP measures are provided below.

#### Forward-Looking Statements and Risk Factors

This press release contains forward-looking statements that involve a number of risks and uncertainties. Statements that are not historical facts, including statements regarding our expectations, hopes, intentions or strategies regarding the future are forward-looking statements. Forward-looking statements are based on management's beliefs, as well as assumptions made by, and information currently available to, management. Because such statements are based on expectations as to future financial and operating results and are not statements of fact, actual results may differ materially from those projected. We undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise. The risks and uncertainties which forward-looking statements are subject to include, but are not limited to: changes in general economic, business and political conditions, including changes in the financial markets; our potential inability to find suitable acquisition candidates, acquisitions in lines of business that will not necessarily be limited to our traditional areas of focus, or difficulties in integrating acquisitions; significant competition that our operating subsidiaries face; compliance with extensive government regulation of our operating subsidiaries; risks associated with our split-off from Fidelity National Financial, Inc., including limitations on our strategic and operating flexibility related to the tax-free nature of the split-off and the Investment Company Act of 1940; and risks and uncertainties related to the success of our externalization.

This press release should be read in conjunction with the risks detailed in the "Statement Regarding Forward-Looking Information," "Risk Factors" and other sections of the Company's Form 10-Q,10-K and other filings with the Securities and Exchange Commission.

SOURCE: Cannae Holdings, Inc.

CONTACT: Jamie Lillis, Managing Director, Solebury Trout, 203-428-3223, jlillis@soleburytrout.com

# CANNAE HOLDINGS, INC. THIRD QUARTER SEGMENT INFORMATION

Three Months Ended September 30, 2019	Cor	nsolidated	R	estaurant Group	,	Γ-System	Corporate ar Other	
Restaurant revenue	\$	247.7	\$	247.7	\$	System	\$	- Cuilei
Other operating revenue	Ų.	22.7	Ψ	2 <del>-1</del> 1.1	Ψ	13.4	Ψ	9.3
Total operating revenue	_	270.4		247.7		13.4		9.3
Cost of restaurant revenue		220.1		220.1		_		_
Personnel costs		31.1		12.4		8.2		10.5
Depreciation and amortization		12.9		9.0		3.4		0.5
Other operating expenses		29.9		19.0		3.9		7.0
Total operating expenses		294.0		260.5		15.5		18.0
Operating loss	\$	(23.6)	\$	(12.8)	\$	(2.1)	\$	(8.7)
Interest and investment income	\$	1.3	\$	_	\$	_	\$	1.3
Interest expense		(5.2)		(1.5)		(1.4)		(2.3)
Realized gains and losses		93.0		1.1		7.9		84.0
Total other income (expense)		89.1		(0.4)		6.5		83.0
Earnings (loss) before tax	\$	65.5	\$	(13.2)	\$	4.4	\$	74.3
Income tax expense	\$	15.6	\$	_	\$	0.6	\$	15.0
(Loss) earnings from equity investees		(8.3)		_		_		(8.3)
Net earnings (loss)		41.6		(13.2)		3.8		51.0
Non-controlling interests		(4.6)		(5.0)		0.1		0.3
Net earnings (loss) attributable to Cannae common shareholders	\$	46.2	\$	(8.2)	\$	3.7	\$	50.7
EPS attributable to Cannae common shareholders - basic	\$	0.65						
EPS attributable to Cannae common shareholders - diluted	\$	0.64						
Cannae weighted average shares - basic		71.6						
Cannae weighted average shares - diluted		71.9						
Net earnings (loss)	\$	41.6	\$	(13.2)	\$	3.8	\$	51.0
Interest expense		5.2		1.5		1.4		2.3
Income tax expense (benefit)		15.6		_		0.6		15.0
Depreciation and amortization		12.9		9.0		3.4		0.5
Loss from equity investees		8.3		_		_		8.3
EBITDA	\$	83.6	\$	(2.7)	\$	9.2	\$	77.1
EBITDA margin		30.9%		<b>_%</b>		68.7%		829.0%

# CANNAE HOLDINGS, INC. THIRD QUARTER SEGMENT INFORMATION

Three Months Ended September 30, 2018	Сог	ısolidated	R	estaurant Group	Т	-System	Corporate and Other		
Restaurant revenue	\$	269.3	\$	269.3	\$	_	\$	_	
Other operating revenue		24.2		_		14.1		10.1	
Total operating revenue		293.5		269.3		14.1		10.1	
Cost of restaurant revenue		244.5		244.5		_		_	
Personnel costs		30.6		12.3		8.0		10.3	
Depreciation and amortization		16.1		11.8		3.9		0.4	
Other operating expenses		27.6		15.9		3.1		8.6	
Total operating expenses		318.8		284.5		15.0		19.3	
Operating loss	\$	(25.3)	\$	(15.2)	\$	(0.9)	\$	(9.2)	
Interest and investment income	\$	1.6	\$	_	\$	_	\$	1.6	
Interest (expense) income		(0.4)		(4.1)		(1.4)		5.1	
Realized gains and losses		11.3		(2.4)		_		13.7	
Total other income (expense)		12.5		(6.5)		(1.4)		20.4	
(Loss) earnings before tax	\$	(12.8)	\$	(21.7)	\$	(2.3)	\$	11.2	
Income tax benefit	\$	(0.9)	\$	_	\$	(0.5)	\$	(0.4)	
Earnings from equity investees		3.8		_		_		3.8	
Net (loss) earnings		(8.1)		(21.7)		(1.8)		15.4	
Non-controlling interests		(9.6)		(9.8)		(0.1)		0.3	
Net earnings (loss) attributable to Cannae common shareholders	\$	1.5	\$	(11.9)	\$	(1.7)	\$	15.1	
EPS attributable to Cannae common shareholders - basic	\$	0.02							
EPS attributable to Cannae common shareholders - diluted	\$	0.02							
Cannae weighted average shares - basic		71.6							
Cannae weighted average shares - diluted		71.6							
Net (loss) earnings	\$	(8.1)	\$	(21.7)	\$	(1.8)	\$	15.4	
Interest expense (income)		0.4		4.1		1.4		(5.1)	
Income tax benefit		(0.9)		_		(0.5)		(0.4)	
Depreciation and amortization		16.1		11.8		3.9		0.4	
Earnings from equity investees		(3.8)		_				(3.8)	
EBITDA	\$	3.7	\$	(5.8)	\$	3.0	\$	6.5	
EBITDA margin		1.3%		<b>—</b> %		21.3%		64.4%	

# CANNAE HOLDINGS, INC. YTD SEGMENT INFORMATION

Nine Months Ended						C	orporate and
September 30, 2019	Coi	nsolidated	Restaurant Group		T-System		Other
Restaurant revenue	\$	772.0	\$	772.0	\$ _	\$	_
Other operating revenue		58.0		_	38.5		19.5
Total operating revenue		830.0		772.0	38.5		19.5
Cost of restaurant revenue		678.7		678.7	_		_
Personnel costs		86.4		39.7	24.3		22.4
Depreciation and amortization		40.1		28.1	10.3		1.7
Other operating expenses		87.5		59.0	12.6		15.9
Total operating expenses		892.7		805.5	 47.2		40.0
Operating loss	\$	(62.7)	\$	(33.5)	\$ (8.7)	\$	(20.5)
Interest and investment income	\$	13.7	\$	_	\$ _	\$	13.7
Interest expense		(14.4)		(4.0)	(4.2)		(6.2)
Realized gains and losses		169.1		4.6	7.4		157.1
Total other income		168.4		0.6	3.2		164.6
Earnings (loss) before tax	\$	105.7	\$	(32.9)	\$ (5.5)	\$	144.1
Income tax expense (benefit)	\$	14.3	\$	(0.1)	\$ (1.8)	\$	16.2
Loss from equity investees		(50.8)		_	_		(50.8)
Net earnings (loss)		40.6		(32.8)	(3.7)		77.1
Non-controlling interests		(12.2)		(12.3)	 (0.3)		0.4
Net earnings (loss) attributable to Cannae common shareholders	\$	52.8	\$	(20.5)	\$ (3.4)	\$	76.7
EPS attributable to Cannae common shareholders - basic	\$	0.74					
EPS attributable to Cannae common shareholders - diluted	\$	0.73					
Cannae weighted average shares - basic		71.6					
Cannae weighted average shares - diluted		71.9					
Net earnings (loss)	\$	40.6	\$	(32.8)	\$ (3.7)	\$	77.1
Interest expense		14.4		4.0	4.2		6.2
Income tax expense (benefit)		14.3		(0.1)	(1.8)		16.2
Depreciation and amortization		40.1		28.1	10.3		1.7
Loss from equity investees		50.8			_		50.8
EBITDA	\$	160.2	\$	(0.8)	\$ 9.0	\$	152.0
EBITDA margin		19.3%		<u>_%</u>	23.4%		779.5%

# CANNAE HOLDINGS, INC. YTD SEGMENT INFORMATION

Nine Months Ended September 30, 2018	Co	nsolidated	Rest	aurant Group	T-System	C	orporate and Other
Restaurant revenue	\$	819.3	\$	819.3	\$ _	\$	
Other operating revenue		68.9		_	44.3		24.6
Total operating revenue		888.2		819.3	44.3		24.6
Cost of restaurant revenue		725.4		725.4	_		_
Personnel costs		145.0		35.3	25.4		84.3
Depreciation and amortization		45.3		33.2	11.2		0.9
Other operating expenses		73.9		49.7	 10.5		13.7
Total operating expenses		989.6		843.6	47.1		98.9
Operating loss	\$	(101.4)	\$	(24.3)	\$ (2.8)	\$	(74.3)
Interest and investment income	\$	4.5	\$	_	\$ _	\$	4.5
Interest (expense) income		(3.6)		(11.6)	(2.9)		10.9
Realized gains and losses		77.8		(1.0)	_		78.8
Total other income (expense)		78.7		(12.6)	(2.9)		94.2
(Loss) earnings before tax	\$	(22.7)	\$	(36.9)	\$ (5.7)	\$	19.9
Income tax benefit	\$	(3.8)	\$	_	\$ (2.8)	\$	(1.0)
(Loss) earnings from equity investees		(16.9)		0.1	_		(17.0)
Net (loss) earnings		(35.8)		(36.8)	(2.9)		3.9
Non-controlling interests		(16.4)		(16.6)	 (0.1)		0.3
Net (loss) earnings attributable to Cannae common shareholders	\$	(19.4)	\$	(20.2)	\$ (2.8)	\$	3.6
EPS attributable to Cannae common shareholders - basic	\$	(0.27)					
EPS attributable to Cannae common shareholders - diluted	\$	(0.27)					
Cannae weighted average shares - basic		71.1					
Cannae weighted average shares - diluted		71.1					
Net (loss) earnings	\$	(35.8)	\$	(36.8)	\$ (2.9)	\$	3.9
Interest expense (income)		3.6		11.6	2.9		(10.9)
Income tax benefit		(3.8)		_	(2.8)		(1.0)
Depreciation and amortization		45.3		33.2	11.2		0.9
Loss (earnings) from equity investees		16.9		(0.1)	_		17.0
EBITDA	\$	26.2	\$	7.9	\$ 8.4	\$	9.9
EBITDA margin		2.9%		1.0%	19.0%		40.2%

# CANNAE HOLDINGS, INC. CONDENSED CONSOLIDATED BALANCE SHEETS AND ADJUSTED BOOK VALUE SUMMARY

(In millions, except per share amounts)

		September 30, 2019 (Unaudited)		nber 31, 2018 (naudited)
Current assets:				
Cash and cash equivalents	\$	153.2	\$	323.0
Other current assets		87.6		128.7
Total current assets	\$	240.8	\$	451.7
Ceridian equity investment	\$	370.3	\$	359.7
Dun & Bradstreet equity investment		446.2		_
Other equity method investments		35.4		37.5
Lease assets		218.6		_
Property and equipment, net		155.8		176.4
Software & intangible assets		154.2		175.8
Goodwill		164.8		164.8
Other non-current assets		107.6		93.6
Total assets	<b>\$</b> 1,	893.7	\$	1,459.5
Current liabilities:				
A/P & other current liabilities	\$	177.5	\$	154.1
Notes payable, current		7.4		5.9
Total current liabilities	\$	184.9	\$	160.0
Notes payable, non-current	\$	193.8	\$	42.2
Other non-current liabilities		240.3		57.6
Total liabilities	<u> </u>	619.0	\$	259.8
Additional paid in capital	\$ 1,	156.3	\$	1,146.2
Retained earnings		119.1		45.8
Less: Treasury stock		(4.1)		(0.2)
Accumulated other comprehensive loss		(59.2)		(67.2)
Non-controlling interests		62.6		75.1
Cannae shareholder's equity	\$ 1,	274.7	\$	1,199.7
Total liabilities and equity	\$ 1,	893.7	\$	1,459.5

Adjusted Book Value Summary	Sej	ptember 30, 2019	December 31, 2018			
	(	(Unaudited)				
Dun & Bradstreet	\$	463.0	\$	_		
Ceridian		366.6		365.4		
American Blue Ribbon Holdings		87.2		112.8		
Ninety Nine		62.7		57.7		
T-System		178.8		193.5		
Holding company cash and short-term investments		104.3		308.2		
Other Investments		99.5		87.0		
CDAY Margin Loan		(150.0)		_		
Cannae Book Value	\$	1,212.1	\$	1,124.6		
Outstanding Cannae shares		72.1		72.2		
Cannae Book Value per Share	\$	16.81	\$	15.58		

On August 27, 2019, we announced the execution of definitive documents pursuant to which the Company transitioned to an externally managed structure governed by a management services agreement. Pursuant to the terms of the management services agreement, Cannae will pay Trasimene Capital Management, LLC a quarterly management fee equal to 0.375% (1.5% annualized) of the Company's cost of invested capital (as defined in the Management Services Agreement) as of the last day of each fiscal quarter, payable in arrears in cash, as may be adjusted pursuant to the terms of the Management Services Agreement. We transitioned to the new management structure and commenced the management fee on November 1, 2019.

The following is the cost of invested capital for the Company's current portfolio (in millions).

	As of September 30, 2019 (Unaudited)	
The Dun & Bradstreet Corporation	\$ 526	5.1
T-System Holdings, LLC	191	1.6
99 Restaurants Holdings, LLC	100	0.0
Rock Creek Idaho Holdings, LLC	38	8.0
QOMPLX, Inc. *	30	0.0
Colt Holding LLC	28	3.1
Triple Tree Holdings LLC	15	5.1
American Blue Ribbon Holdings, LLC	11	1.1
FNF NV Brasada, LLC	9	9.4
WineDirect, Inc.	9	9.0
Other	13	3.1
Total cost of invested capital	971	1.5

<sup>\*</sup>Represents total committed capital as of September 30, 2019. \$22.5 million invested as of November 1, 2019 with balance to be invested by year-end.

Cannae accounts for its investments in D&B and Ceridian using the equity method of accounting; therefore, their results do not consolidate into the Company's. As prescribed by relevant accounting standards, the Company recognizes its proportionate share of D&B and Ceridian's net earnings or loss in earnings (loss) from equity investees in our consolidated results of operations.

For the first and second quarter of 2019, we accounted for our proportionate share of equity in Dun & Bradstreet's losses on a one quarter lag. In the third quarter of 2019, we began receiving timely financial information from Dun & Bradstreet and, in accordance with relevant accounting literature, began recording our ratable share of its losses on a real-time basis. Therefore, our results for the three and nine months ended September 30, 2019 include the results of Dun & Bradstreet for the three months ended September 30, 2019 and the period from February 8, 2019 to September 30, 2019, respectively. We have retrospectively reflected our proportionate share of equity in losses of Dun & Bradstreet for the first and second quarter of 2019 in our third quarter Quarterly Report on Form 10-Q.

See the Company's Annual Report on Form 10-K and Quarterly Reports on Form 10-Q for further information on the Company's accounting for its investments in D&B and Ceridian.

## **D&B Adjusted Revenue Reconciliation (Unaudited)**

	Period from February 8, 2019 to September 30, 2019		Three Mo Septen			Ended 30,			
			 2019 2018			2019		2018	
			(Dollar	in n	illions)				
Revenue	\$	981.2	\$ 408.2	\$	414.5	\$	1,159.9	\$	1,269.6
Deferred revenue purchase accounting adjustment		99.3	39.2		_		99.3		_
International operations lag adjustment		_	_		_		25.9		_
Adjusted revenue, before foreign exchange									
	\$	1,080.5	\$ 447.4	\$	414.5	\$	1,285.1	\$	1,269.6
Impact of foreign exchange fluctuations		5.1	3.0		0.6		6.1		(2.8)
Adjusted revenue	\$	1,085.6	\$ 450.4	\$	415.1	\$	1,291.2	\$	1,266.8

# <u>D&B Adjusted EBITDA Reconciliation (Unaudited)</u>

	Period from February 8, 2019 to September 30,			Three Months Ended September 30,				Nine Months End September 30,			
	2019			2019		2018		2019		2018	
				(Dollar	in m	illions)					
Net (loss) earnings	\$	(196.5)	\$	(54.9)	\$	57.4	\$	(399.5)	\$	215.5	
Interest expense		220 6		0.5		12.6		2264		40.0	
		220.6		85.6		13.6		226.1		40.9	
Interest and other (income) expense, net		(20.7)		(6.7)		1.5		65.0		(0.3)	
Income tax (benefit) expense		(77.2)		(23.8)		17.6		(111.3)		39.2	
Depreciation and amortization		340.6		123.4		22.6		351.7		66.4	
Equity in net earnings of affiliates		(3.4)		(0.6)		(0.7)		(3.9)		(1.8)	
EBITDA		263.4	_	123.0		112.0	_	128.1	_	359.9	
						112.0				339.9	
Deferred revenue purchase accounting adjustment		99.3		39.2		_		99.3		_	
International operations lag adjustment		_						2.7		_	
Equity-based compensation		8.0		3.7		4.1		19.6		7.3	
Merger & acquisition costs											
		19.5		5.6		6.8		206.5		8.0	
Restructuring and transition costs								( <b>=</b> 0			
		66.9		27.7		2.2		67.2		23.7	
Nonrecurring charges including asset impairments and legal contingencies		2.1		_		1.9		2.1		2.5	
Other incremental (reduced) expenses due to purchase											
accounting											
		(15.9)		(5.2)				(15.9)		_	
Adjusted EBITDA	Ф	442.2	Φ.	1040	Ф	127.0	Ф	<b>500</b> 6	Ф	401.4	
	\$	443.3	\$	194.0	\$	127.0	\$	509.6	\$	401.4	
Adjusted revenue, before foreign exchange (from above)	\$	1,080.5	\$	447.4	\$	414.5	\$	1,285.1	\$	1,269.6	
Adjusted EBITDA margin		41.0%		43.4%		30.6%		39.7%		31.6%	

	Th	Three Months I		d September	Percentage change in revenue as reported	Impacts of changes in foreign currency (a)	change in revenue on a constant currency basis (a)					
		2019		2018	2019 vs 2018		2019 vs 2018					
			As Adjusted (b)									
	(Dollar in millions)											
Revenue:												
Cloud												
Dayforce												
Recurring services	\$	109.4	\$	82.5	32.6 %	(0.4)%	33.0 %					
Professional services and other		34.3		27.9	22.9 %	(0.3)%	23.2 %					
Total Dayforce revenue		143.7		110.4	30.2 %	(0.3)%	30.5 %					
Powerpay												
Recurring services	\$	21.6	\$	21.0	2.9 %	(0.9)%	3.8 %					
Professional services and other		0.2		0.3	(33.3)%	(33.3)%	— %					
Total Powerpay revenue		21.8		21.3	2.3 %	(1.4)%	3.7 %					
Total Cloud revenue		165.5		131.7	25.7 %	(0.5)%	26.2 %					
Bureau												
Recurring services	\$	36.4	\$	46.0	(20.9)%	(0.3)%	(20.6)%					
Professional services and other		0.4		0.4	— %	— %	— %					
Total Bureau revenue		36.8		46.4	(20.7)%	(0.3)%	(20.4)%					
Total revenue	\$	202.3	\$	178.1	13.6 %	(0.4)%	14.0 %					

<sup>(</sup>a) Please refer to "Ceridian Constant Currency Revenue Measures" section for information on Ceridian's constant currency revenue, a Non-GAAP financial measure.

Percentage

<sup>(</sup>b) Prior period information has been adjusted to reflect the adoption of ASU No. 2014-09, "Revenue from Contracts with Customers (Topic 606)," which Ceridian adopted on January 1, 2019.

	Nine	Months En	ded S	eptember 30,	Percentage change in revenue as reported	Impacts of changes in foreign currency (a)	change in revenue on a constant currency basis (a)		
	2019		2018		2019 vs 2018		2019 vs 2018		
				Adjusted (b)					
	(Dollar in millions)								
Revenue:									
Cloud									
Dayforce									
Recurring services	\$	314.7	\$	237.9	32.3 %	(0.8)%	33.1 %		
Professional services and other		96.3		82.4	16.9 %	(0.7)%	17.6 %		
Total Dayforce revenue		411.0		320.3	28.3 %	(0.8)%	29.1 %		
Powerpay									
Recurring services	\$	64.0	\$	64.7	(1.1)%	(3.3)%	2.2 %		
Professional services and other		0.8		0.9	(11.1)%	(11.1)%	— %		
Total Powerpay revenue		64.8		65.6	(1.2)%	(3.4)%	2.2 %		
Total Cloud revenue		475.8		385.9	23.3 %	(1.2)%	24.5 %		
Bureau									
Recurring services	\$	125.0	\$	157.9	(20.8)%	(0.7)%	(20.1)%		
Professional services and other		1.5		2.1	(28.6)%	<u> </u>	(28.6)%		
Total Bureau revenue		126.5		160.0	(20.9)%	(0.7)%	(20.2)%		
Total revenue	\$	602.3	\$	545.9	10.3 %	(1.1)%	11.4 %		

<sup>(</sup>a) Please refer to "Ceridian Constant Currency Revenue Measures" section for information on Ceridian's constant currency revenue, a Non-GAAP financial measure.

Percentage

<sup>(</sup>b) Prior period information has been adjusted to reflect the adoption of ASU No. 2014-09, "Revenue from Contracts with Customers (Topic 606)," which Ceridian adopted on January 1, 2019.

# **Ceridian Constant Currency Revenue Measures**

The following tables set forth certain information regarding Ceridian's revenue on a constant currency basis for the three and nine months ended September 30, 2019, compared with the three and nine months ended September 30, 2018. Ceridian presents revenue in constant currency to assess how its underlying business performed excluding the effect of foreign currency rate fluctuations. Ceridian calculates revenue on a constant currency basis by applying a fixed planning rate of \$1.30 Canadian dollar to \$1.00 U.S. dollar foreign exchange rate to revenue originally booked in Canadian dollars for all applicable periods.

	T	hree Months Ei	ided Sept	ember 30,	Increase/(Decrease)			
		2019		2018	Amount	%		
		(Dollar i	n million	s)				
Constant currency revenue								
Cloud								
Dayforce								
Recurring services	\$	109.6	\$	82.4	27.2	33.0 %		
Professional services and other		34.5		28.0	6.5	23.2 %		
Total Dayforce revenue		144.1		110.4	33.7	30.5 %		
Powerpay								
Recurring services		22.0		21.2	0.8	3.8 %		
Professional services and other		0.3		0.3	<u> </u>	<u> </u>		
Total Powerpay revenue		22.3		21.5	0.8	3.7 %		
Total Cloud revenue		166.4		131.9	34.5	26.2 %		
Bureau								
Recurring services	\$	36.6	\$	46.1	(9.5)	(20.6)%		
Professional services and other		0.4		0.4	_	<u> </u>		
Total Bureau revenue		37.0		46.5	(9.5)	(20.4)%		
Total constant currency revenue	\$	203.4	\$	178.4	25.0	14.0 %		
	N	Nine Months En	ded Septe	ember 30,	Increase/(Decrease)			
		2019		2018	Amount	%		
		(Dollar i	n million	s)	<u> </u>			
Constant currency revenue								
Cloud								
Dayforce								
Recurring services	\$	316.0	\$	237.5	78.5	33.1 %		
Professional services and other		96.8		82.3	14.5	17.6 %		
Total Dayforce revenue		412.8		319.8	93.0	29.1 %		
Powerpay								
Recurring services		65.4		64.0	1.4	2.2 %		
Professional services and other		0.9		0.9	_	<u> </u>		
Total Powerpay revenue		66.3		64.9	1.4	2.2 %		
Total Cloud revenue		479.1		384.7	94.4	24.5 %		
Bureau								
Recurring services	\$	125.8	\$	157.4	(31.6)	(20.1)%		
Professional services and other		1.5		2.1	(0.6)	(28.6)%		
Total Bureau revenue	_	127.3		159.5	(32.2)	(20.2)%		
Total constant currency revenue	\$	606.4	\$	544.2	62.2	11.4 %		

# **Ceridian Adjusted EBITDA Reconciliation**

	Thre	Three Months Ended September 30,				Nine Months Ended September 30,				
		2018		2019		2018				
			*As Adjusted				*As Adjusted			
		(Dollar in millions)								
Operating profit	\$	6.5	\$	16.2	\$	52.6	\$	35.8		
Depreciation and amortization										
		14.9		14.3		43.9		42.4		
Other (expense) income, net		(1.6)		(0.9)		(4.7)		0.7		
EBITDA from continuing operations										
		19.8		29.6		91.8		78.9		
Sponsorship management fees										
		_		_		_		12.0		
Intercompany foreign exchange loss (gain)		0.2		0.2		0.0		(2.5)		
		0.3		0.3		0.8		(2.5)		
Share-based compensation		11.4		4.8		27.0		19.5		
Commence shares		11.4		4.0		27.0		19.3		
Severance charges		0.8		1.1		4.4		4.1		
Restructuring consulting fees		0.0		1.1				1.1		
Restructuring consulting rees		1.5		0.6		3.6		3.1		
Reserve for unrecoverable duplicate payments		12.6		_		12.6		_		
Transaction costs		12.0				12.0				
Transaction costs		_		_		_		3.7		
Adjusted EBITDA	<u> </u>									
•	\$	46.4	\$	36.4	\$	140.2	\$	118.8		

<sup>\*</sup>Prior period information has been adjusted to reflect the adoption of ASU No. 2014-09, "Revenue from Contracts with Customers (Topic 606)" and ASU No. 2017-07, "Compensation—Retirement Benefits," which was adopted on January 1, 2019.